| Name of the Issuer: | HEALTHCARE GLOBAL ENTERPRISES LIMITED | | |
|---|---|---|--|
| 1 Type of Issue (IPO / FPO) | IPO | | |
| 2 Issue Size (Rs. Cr) | 649.64 | | |
| - Fresh Issue Size (Rs. Cr) | 252.88 | | |
| - Offer for Sale Component (Rs. Cr) | 396.76 | | |
| Source: Prospectus dated March 22, 2016 | | | |
| 3 Grade of issue along with name of the rating agen | cy | | |
| Name | Not Applicable | | |
| Grade | Not Applicable | | |
| 4 Subscription Level (Number of times) | 1.31* | | |
| | with the National Stock Exchange of India Limited ("NSE") esents 18,749 valid applications with a total of 39,044,460 equity share | bid (including Anchor Investor Portion) | |

5 QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges

| Particulars | % |
|--|--------|
| (i) allotment in the issue (1) | 30.25% |
| (ii) at the end of 1st FY (March 31, 2016) $^{\scriptscriptstyle (2)}$ | 50.08% |
| (iii) at the end of 2nd FY (March 31, 2017) ⁽²⁾ | 48.71% |
| (iv) at the end of 3rd FY (March 31, 2018) | 61.24% |

(1) Source: Basis of Allotment. It excludes pre-issue holding by QIBs and includes allotment to Anchor Investors (2) Source: Stock Exchange Website

6 Financials of the issuer

| Parameters | 1st FY (March 31, 2016) | 2nd FY (March 31, 2017) | 3rd FY (March 31, 2018) |
|---|----------------------------|----------------------------|----------------------------|
| Income from operations | 575.9 | 700.11 | 830.69 |
| Net Profit for the period | 5.45 | 23.04 | 16.94 |
| Paid-up equity share capital | 85.08 | 85.71 | 86.9 |
| Reserves excluding revaluation reserves | 451.1 | 404.37 | 428.2 |

7 Trading Status in the scrip of the issuer

Company's Equity Shares shall be listed on both the BSE Limited ("BSE") and the National Stock Exchange of India Limited ("NSE"). The Shares have not been suspended or delisted.

| Particulars | Status |
|---|-------------------|
| (i) at the end of 1st FY (March 31, 2016) | Frequently traded |
| (ii) at the end of 2nd FY (March 31, 2017) | Frequently traded |
| (iii) at the end of 3rd FY (March 31, 2018) | Frequently traded |

8 Change in Directors of issuer from the disclosures in the offer document

| Particulars | Name of the Director | Appointed / Resigned | | |
|---|---------------------------|----------------------|--|--|
| (i) at the end of 1st FY (March 31, 2016) | Nil | Nil | | |
| (ii) at the end of 1st FY (March 31, 2017) | Mr. Prakash Parthasarathy | Retired | | |
| | Dr. B. S. Ramesh | Appointment | | |
| | Dr. Amit Varma | Appointment | | |
| (iii) at the end of 1st FY (March 31, 2018) | NA | NA | | |

9 Status of implementation of project/ commencement of commercial production

| (i) as disclosed in the offer document | Not applicable |
|---|----------------|
| (ii) Actual implementation | Not applicable |
| (iii) Reasons for delay in implementation, if any | Not applicable |

10 Status of utilization of issue proceeds

| Expenditure Items | Amount | Estimated utilization up to March 31, 2017 | Estimated utilization up to March 31, 2018 | Estimated utilization up to March 31, 2019 |
|--|--------|---|---|---|
| Purchase of medical equipment | 42.21 | 42.21 | - | |
| Investment in IT software, services and hardware | 30.19 | 5.40 | 16.11 | 8.68 |
| Pre-payment of debt | 147.05 | 147.05 | | 1 |
| General corporate purposes | 19.77 | 10.00 | 9.77 | |
| Issue related expenses | 13.66 | - | - | |
| Total | 252.88 | 204.65 | 25.89 | 8.68 |

(ii) Actual utilization

| Expenditure Items | Amount to be financed from Gross Proceeds as disclosed in the offer | Amount utilized up to March 31, 2017 | Amount utilized up to March 31, 2018 | Amount utilized up to March 31, 2019 |
|---|---|---|--------------------------------------|---|
| | document* | | | |
| Purchase of medical equipment | 42.21 | Nil | - | |
| Investment in IT software, services and hardware | 30.19 | 2.55 | - | |
| Pre-payment of debt | 147.05 | 147.00 | | |
| General corporate purposes | 19.77 | Nil | | |
| Issue related expenses | 13.66 | NA | - | |
| Total | 252.88 | 149.55 | - | - |
| Courses Brook active dated Marsh 00, 0040, DOE Elling | | | | |

Source: Prospectus dated March 22, 2016, BSE Filing

(iii) Reasons for deviation, if any Not Applicable

11 Comments of monitoring agency, if applicable

| (a) Comments on use of funds | |
|---|---|
| | Since the Net Proceeds of the Fresh Issue is less than Rs. 500 crore, the Company is not required to appoint a monitoring agency. |
| (c) Any other reservations expressed by the monitoring agency about the end use of funds | |

12 Pricing Data

| Issue Price (Rs.): | 218 | |
|----------------------------|-----------|--|
| Designated Stock Exchange: | NSE | |
| Listing Date: | 30-Mar-16 | |

| Price parameters | At close of listing day | At close of 30th calendar day from listing day | At close of 90th calendar day from listing day | | 1st FY after the listing of (March 31, 2016) ⁽³⁾ | the issue | | 2nd FY after the listin (March 31, 2017) ⁽³⁾ | ng of the issue | As at the end o | f 3rd FY after the list (March 31, 2018) ⁽³⁾ | ing of the issue |
|---|----------------------------|---|---|---------------|--|------------------------|---------------|--|------------------------|-----------------|--|------------------------|
| | (March 30, 2016) | (April 28, 2016) ⁽¹⁾ | (July 27, 2016) ⁽²⁾ | Closing price | High (during the FY) | Low (during the FY) | Closing price | High (during the FY) | Low (during the FY) | Closing price | High (during the FY) | Low (during the FY) |
| Market Price on Designated Stock Exchange | 171.00 | 184.60 | 196.55 | 178.55 | 211.90 | 167.45 | 229.45 | 264.90 | 167.00 | 292.9 | 352.00 | 227.40 |
| SNP CNX Nifty | 7,735.20 | 7,847.25 | 8,615.80 | 7,738.40 | 8,844.80 | 6,825.80 | 9,173.80 | 9,218.40 | 7,516.85 | 10,113.70 | 11,171.55 | 9,075.15 |
| BSE SENSEX | 25,338.58 | 25,603.10 | 28,024.33 | 25,341.86 | 29,094.61 | 22,494.61 | 29,620.50 | 29,824.62 | 24,523.20 | 32,968.68 | 36,443.98 | 29,241.48 |

Note:

(1) 30th calendar day shall be taken as listing date plus 29 calendar days.

(2) 90th calendar day shall be taken as listing date plus 89 calendar days.

(3) High and Low based on intra day prices

(4) Pricing data not disclosed as the relevant fiscal year has not completed

13 Basis for Issue Price

| Accounting ratio | | As disclosed in the offer document ⁽¹⁾ | At the end of 1st FY (March 31, 2016) ⁽²⁾ | At the end of 2nd FY (March 31, 2017) ⁽²⁾ | At the end of 3rd FY (March 31, 2018) ⁽²⁾ |
|------------------|--|--|---|---|---|
| | Issuer: | | | | |
| | Consolidated | 0.08 | 0.17 | 2.69 | 2.38 |
| | Peer Group: | | | | |
| EPS | Apollo Hospitals Enterprise Limited | 24.43 | 23.79 | 20.50 | 8.44 |
| | Fortis Healthcare Limited | (3.11) | (0.97) | 9.19 | Not Available |
| | Narayana Hrudayalaya Limited | (0.88) | 0.95 | 4.10 | 2.53 |
| | Industry Avg: | NA | NA | NA | NA |
| | Issuer: | | | | |
| | Consolidated | 2725.00 | 1,050.29 | 85.30 | 123.07 |
| | Peer Group: | | | | |
| P/E | Apollo Hospitals Enterprise Limited | 60.08 | 55.67 | 56.91 | 125.91 |
| | Fortis Healthcare Limited | - | | 19.60 | Not Available |
| | Narayana Hrudayalaya Limited | | 300.74 | 76.46 | 110.14 |
| | Industry Avg: | 60.08 | 178.20 | 50.99 | NA |
| | Issuer: | | | | |
| | Consolidated | 0.20% | 1.02% | 4.70% | 3.29% |
| | Peer Group: | | | | |
| RoNW | Apollo Hospitals Enterprise Limited | 10.72% | 9.15% | 7.96% | 1.76% |
| | Fortis Healthcare Limited | -3.55% | -1.73% | 7.59% | Not Available |
| | Narayana Hrudayalaya Limited | -2.18% | 4.56% | 8.61% | 4.96% |
| | Industry Avg: | 1.66% | 4.00% | 8.06% | NA |

| | Issuer: | | | | |
|--|--|--|---------------------------|--------|---------------|
| | Consolidated | 36.26 | 63.02 | 57.17 | 59.27 |
| | Peer Group: | | | | |
| NAV per share | Apollo Hospitals Enterprise Limited | 227.87 | 248.24 | 257.25 | 243.98 |
| | Fortis Healthcare Limited | 87.46 | 86.31 | 121.89 | Not Available |
| | Narayana Hrudayalaya Limited | 38.42 | 43.40 | 47.12 | 50.68 |
| | Industry Avg: | NA | NA | NA | NA |
| Notes: (1) Sourced from Prospectus dated March (2) Disclosure is based on the financial res (3) Information not provided as the relevan | | ncial information disclosed in the Pro | ospectus for Fiscal 2015. | | |

14 Any other material information

| Date of disclosure to Designated Stock Exchange | Announcement |
|---|--------------|
| HCG launches state-of-the-art Comprehensive Cancer Centre in Vizag | 22-Apr-16 |
| HCG Launches Advanced Comprehensive Cancer Centre in Baroda | 7-May-16 |
| Appointed Mr. Yogesh Patel as the Chief Financial Officer of the Company, arising out of the resignation of Mr. Krishnan Subramanian, | 12-Aug-16 |
| HealthCare Global Enterprises Ltd has entered in to a Shareholders' Agreement on November 03, 2016, with Pinnacle Hospitals India Private Limited, relating to the Company's investment in HCG Pinnacle Oncology Private Limited, a subsidiary of the Company, setting out the relationship between the parties, their rights, collogations as shareholders in HCG Pinnacle Oncology Private Limited; and other matters in connection therewith. | 5-Nov-16 |
| Informed that Company proposed to merge DKR Healthcare Private Limited, a subsidiary of BACC Health Care Private Limited, with BACC Health Care Private Limited, being subsidiaries of the Company | 17-Nov-16 |
| Entered into a Joint Venture Agreement on November 22, 2016, with HCG Regency Oncology Healthcare Pvt. Ltd, a subsidiary of the Company and Regency Hospital Limited setting out the relationship between the parties, their rights, obligations as shareholders in HCG Regency Oncology Healthcare Pvt. Ltd; and other matters in connection therewith. | 24-Nov-16 |
| Launch of HCG Regency Oncology Centre in Kanpur | 17-May-17 |
| Execution of Share Purchase Agreement with Pinnacle Hospitals India Private Limited. | 2-Jun-17 |
| Scheme of Amalgamation is to provide for the Amalgamation of HCG Pinnacle Oncology Private Limited (Transferor Company) with HealthCare Global Enterprises Limited | 22-Aug-17 |
| Approval of Preferential Issue to Indgrowth Capital Fund I | 22-Nov-17 |
| Company entered into definitive agreements providing for a business combination of its Triesta Sciences business unit ('Triesta Sciences'), with Strand Life Sciences Private Limited | 3-Jan-18 |

| Further, we would like to inform you that Strand Life Sciences has received investments from Taurus QC Investment Holdings Pte Ltd and Healthquad Fund I; and the shareholding of the Company in Strand Life Sciences stands at 38.2% on a fully diluted basis. | |
|---|--|
| Regional Director, Ministry of Corporate Affairs, Hyderabad, has approved the Scheme of Amalgamation of DKR with BACC on January 29, 2018 (the Scheme). BACC is a subsidiary of the Company, and DKR is a wholly owned subsidiary of BACC. | |
| Request received from a member of the Promoter Group for reclassification from the Promoter/Promoter Group of HealthCare Global Enterprises Limited. 19-Feb-18 | |
| Allotment of equity shares on preferential basis. 9-Apr-18 Source: Stock Exchange Filings | |